



Revolutionizing Global Data Management

The CloudSoda and
Dell Technologies Collaboration

DELLTechnologies



The CloudSoda Platform

CloudSoda's Global Data Management Platform offers a comprehensive solution for businesses seeking to optimize their data management processes in hybrid cloud environments. With its intuitive interface and advanced features, CloudSoda empowers organizations to efficiently manage, analyze, optimize, and move their data across diverse storage infrastructures.

From seamless integration with leading cloud providers to powerful data cost management tools, CloudSoda enables businesses to gain deeper insights, streamline operations, and make informed decisions to drive growth and innovation. Whether navigating complex data management strategies, optimizing storage costs, or providing native cloud access, CloudSoda's platform provides the tools and capabilities needed to succeed in today's data-driven world.

Now, with the Dell collaboration, CloudSoda's technology signifies more than just a convergence of two industry leaders; it marks the dawn of a new data storage and management era. As the storage landscape evolves to encompass both on-premises and cloud environments, CloudSoda and Dell Technologies stand at the forefront, shaping groundbreaking, efficient, and indispensable solutions for tomorrow's enterprises.

Enhanced Data Management Capabilities

CloudSoda's state-of-the-art platform empowers businesses to swiftly manage and calculate data costs, seamlessly integrating with Dell's Unstructured Data Storage (UDS) or non-Dell storage platforms. This capability enables Dell's SEs and service experts to gain deeper insights and efficiently manage data across diverse client storage infrastructures, enhancing overall service and solution delivery.

Key Benefits:

- **Streamlined Data Management:** Facilitates easy navigation of data repatriation, migrations, and archiving challenges.
- **Seamless Integration with Third-Party Storages:** Integration with Powerscale, ECS, Object Scale, and other third-party storages.
- **Cutting-Edge Technologies for Accelerated Data Movement:** Ensures swift and efficient data migration and replication in cloud environments.
- **Comprehensive Insights into Storage Ecosystem Expenses:** Provides panoramic cost analysis for on-site and cloud-based infrastructures.
- **Unified Procurement Experience for Channel Partners:** Ensures a transparent procurement experience for Dell's channel partners.
- **Intuitive SaaS Solutions from CloudSoda:** Expedite onboarding and enable businesses to be operational in minutes with flexibility for on-prem solutions.
- **Direct Access to Cold Cloud Tiers with Automation:** Integration into SLA makes leveraging the cloud for archiving or bursting applications easy.
- **Efficient Data Movement Across Platforms:** Insight into hot and cold data and the ability to efficiently move data across platforms.
- **Accelerated Restores at PB Scale:** Understands the time and cost of repatriation, enabling PB scale accelerated restores.
- **Scale-Out Architecture for Any Scale:** Offers a scale-out architecture suitable for any scale.
- **Versatile Data Movement Capabilities:** Supports file-to-file, file-to-object, object-to-object, and object-to-file a movement for any scenario.
- **Agent-Based Pricing Model:** The pricing model is based on agents rather than capacity.
- **Native Format Data Movement:** Moves file and object data in native format for easy access across the storage ecosystem.
- **Simplified Quoting for Bundling Solutions:** Integrated quoting for bundling CloudSoda solutions with top-tier storage offerings like Dell PowerScale and ObjectScale.



Working With Dell Extended Technologies Complete (ETC) Platform

The ETC platform represents an innovative amalgamation of integrated third-party solutions that seamlessly complement Dell Technologies' advanced enterprise servers, storage, and networking offerings. With a clear mission to provide businesses with comprehensive, integrated solutions driving growth and innovation, ETC promises unparalleled value and efficiency.

Streamlined Access and Integration

By combining forces through the ETC platform, CloudSoda and Dell Technologies offer agile, efficient solutions that unlock new possibilities for businesses worldwide. This synergistic collaboration facilitates streamlined access for Dell's sales force and partners to seamlessly leverage CloudSoda's advanced platform and solutions. By integrating CloudSoda's capabilities into Dell's ecosystem, the collaboration ensures a cohesive and predictable experience in every interaction.

The Perfect Collaboration

CloudSoda's collaboration with Dell Technologies through the Extended Technologies Complete (ETC) platform signifies a significant step in revolutionizing data storage and management solutions. Seamlessly integrating with ECS and third-party storage providers, CloudSoda's Global Data Management Platform offers businesses a comprehensive solution for optimizing data management in hybrid cloud environments.

With CloudSoda's intuitive interface and advanced features, businesses can efficiently manage, analyze, and optimize their data across diverse storage infrastructures. From providing comprehensive insights into storage costs to enabling efficient data movement and seamless integration with hot-cold cloud tiers in native format, CloudSoda empowers organizations to make informed decisions and drive growth.

By working together, CloudSoda and Dell Technologies ensure a unified procurement experience for channel partners and streamlined access to CloudSoda's solutions for Dell's sales force. Together, through the ETC platform, CloudSoda and Dell Technologies are poised to deliver agile, efficient solutions that unlock new possibilities for businesses worldwide, shaping the future of data storage and management.

To learn more about CloudSoda's award-winning platform, visit www.cloudsoda.io.